







What is a challou?

A chatbot is computer software that can communicate with a human in a natural language via a website or a messaging app.









OLIV about products quality shop contact

PREMIUM

EXTRA VIRGIN OIL

\$65

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Our Extra Virgin Olive Oil has a mild flavour and a delicate taste. It's perfect as a dip or for salad dressing.

BUY NO\	N



Check delivery options

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P R E M I U M

EXTRA VIRGIN OIL

\$65

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Our Extra Virgin Olive Oil has a mild flavour and a delicate taste. It's perfect as a dip or for salad dressing.

SHOP NOW

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Check delivery options

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What type of olive oil are you looking for? Extra virgin Pure Send a message Powered by ChatBot	$\overline{\langle}$	
Looking for? Extra virgin Pure Send a message Powered by ChatBot		OLIVE Bot
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Send a message Powered by ChatBot		Extra virgin
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How can I return my purchase?

You 🚺



Explore our returns section to find more information on our returns policy.

Bot

Explore



ite extra virgin olive d by the bright esh basil.

dd to cart

You 🌘

What products do you sell?

We offer a wide selection of olive oils.





Super Premium Extra Virgin A Super Premium extra virgin olive oil infused with natural aromas of Italian lemon.

Add to cart

What is my order status?

You

C Bot

Can you provide your order number?

Chatbot greetings

A greeting is a chat invitation a chatbot proactively sends to the user.

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Mild, medium or robust? Find your olive oil style.



Get a 20% discount on your next purchase!







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A **chatbot** is computer software that can chat with a human.

Bots

A **bot** is a type of software that can do repetitive tasks but it can't chat with users.







understand human language, its context, and its meaning. They can mirror the human behavior.

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They apply:

- natural language processing that lets them understand how humans communicate
- machine-learning that allows them to learn from past conversations with users



Rule-based chatbots

Rule-based chatbots work based on applied rules. They answer questions they were prepared to answer by using predefined replies.

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How can I calculate the delivery costs?

What are the delivery charges?

How much will I pay for the delivery

What is your delivery price?

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What is your shipping price?





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What is your **delivery** price?

How can I calculate the **delivery** costs?



What are **delivery** charges?

What is your **shipping** price?

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How much will I pay for the **delivery?**

Delivery

D Bot

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Home delivery:

• Your order qualifies for free delivery if the minimum order value is \$50.

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• If your order is below that amount, the fee is \$4.00.

Rule-based chatbots vs. Al chatbots

Rule-based chatbots are less advanced than AI chatbots but you can **design their behavior from A to Z.**

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Chatbots in Customer Support

A chatbot can work with your support team or as a standalone, after-hours service. It can help you answer FAQ questions, book appointments, reset passwords, or schedule calls.









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closed cases without the need to transfer a visitor to an agent



of all support chats handled by a chatbot





Chatbots in <u>Marketing</u>

Brands use chatbots to enhance their marketing activities. A chatbot can:

- invite a customer to chat and collect their contact details,
- share coupon codes,
- provide personalized product recommendations,
- promote job offers.





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Chatbots in Sales

Chatbots help acquire new leads at lower costs. They can initiate a sales process with a prospective customer and pass contacts to sales agents.



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Start Your Impossible Verifielde Verifielde Openie Partner



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In this lesson you learned

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- A chatbot is computer software that can chat with the user via a computer or messaging apps.
- **Rule-based chatbots** can answer questions by using predefined answers; Al chatbots can interpret human language and communicate with users more freely, but the latter are more difficult to control.
- Chatbots can help businesses: unload the customer service team, enhance marketing activities, support sales teams, and more.

